



Teri Webster
Professional Organizer

decluttertomove.com

What do I do?

I help people declutter their home in preparation of them putting it up for sale or to reclaim a room in the home.

- Help people sort through their items to determine if they're going to keep it, sell it, donate it, or throw it away
- Help pack up households or pack up heirlooms to mail.
- I sell things for people online locally. Post to FB groups and my website. www.Decluttertomove.Com



Who do I work with?

- Anyone that is thinking about moving in the next year and is needing to downsize.
- People who wants to reclaim a room or garage, or eliminate the monthly fee storage unit.
- People that need items to be sold or packed up.



"We're decluttering."

Benefits to Decluttering for a Move

- House will sell for more money! 3%-5% more for a clean and declutter home.
- Less stuff to move saves money





Before



After





Before & After



Team of 3 in 2 days

Decluttering process

- Work on one room at a time
- Start with the easiest room first
- Set aside 2-3 hour blocks
- Have someone help you
- If possible put your phone on silence or in another room.
- Have supplies ready before starting. White trash bags, black trash bags, boxes, tape, markers, box cutter, water.



Boxes & Bags



- For trash use a large trash can with a black bag in it
- White trash bags for soft donations
- Box for breakable donations
- Box for photos
- Small box for important papers/things
- Hobby box/boxes
- Box for specific people
- Recycle box for paper or cardboard
- Have a box for items that belong somewhere else in the house.



It is your friends job to keep you focused.



- Start in one section that you can clear to make a working area.
- Use a small table to put boxes/things on to evaluate.



Go through boxes one at a time.

Decide with **each item** if you will

Keep

Throw Away/Recycle

Donate

Give To Specific Person

Sell



Common obstacles when evaluating items

- You think your kids might want it
- You might need that item one day
- It has sentimental value

Sentimental items

- Why are you keeping?
- Happy feeling- keep and display; Guilt feeling- donate
- What's the story behind the item? Write it down and place with item so relatives know
- Sentimental clothes-convert to artwork or pillow, blanket, etc
pokidots.com; memorylaneboutique.com
quiltkeepsake.com
- Photos - write name and date on back if possible

Photos



- If moving, hold off until in new home.
- Start with one photo album and review pictures. Take out of albums.
- Write names /dates on back
- Scan
- Set small weekly goals
- Photo Organizers - www.thephotomanagers.com; www.napo.net;
Local photo scan - Lillian Person 907-688-4678; 907-230-3678

Not moving? You will want to declutter

- Less clutter improves mental health
- Your relatives won't be overwhelmed when you pass



Declutter process when not moving

- Start in an easy room- one that is not used much.
- Same process of evaluating each item and categorize (keep, donate, toss, sell)
- Papers - set small goals per week - categorize, scan
- Kitchen - empty cabinets, one at a time, and evaluate

Organize

- Kitchen - turntables/lazy Susan's
- Tiered shelves
- Can holders
- Clear bins
- Baskets



Benefits of hiring Declutter To Move

- Provide support
- Provide accountability
- We do all the physical work of packing, lifting, carry boxes downstairs, etc.
- Take donations away each session
- Yes, I have a team if needed.
- Accomplish a lot in short time
- Service for selling items to the public
- NAPO Member - Bound to code of ethics



In business since 2019 - helped +300 families

Hourly Rate \$75
 Minimum 3 hour sessions
 Selling rates 35% \$100-\$600

www.decluttertomove.com

DeClutter To Move by EmbedSocial

<p>M Maury & Deb ★★★★★</p> <p>Teri Webster was an absolute delight to work with, and got all of our items sold in less than a week! Being retired seniors who covet our privacy and freedom from social media, Teri's business model was a no-brainer for us. The investment in not having to do all of the 'back and forth' with people we didn't know including researching an item's value, setting up appointments, prices, photos, etc. was well worth having someone do it for us. We highly recommend Teri for anyone who values their privacy, time and respect for being educated in their field of expertise including membership in a professional organization. We plan to keep Teri in our 'back pocket' for future household organization, estate downsizing and moving. We felt blessed to have found the calm demeanor and caring attentiveness to detail that Teri contributes to her trade in our community.</p> <p>a week ago</p>	<p>L Lisa Taylor ★★★★★</p> <p>Teri is amazing! She helped me declutter and prepare for a move by working through boxes of things that haven't been opened in more than five years. Teri is organized and highly efficient in helping to sort through what is needed and that which can be tossed or donated. What we got done in a few hours would have taken me weeks to accomplish. I am so grateful!</p> <p>2 weeks ago</p>	<p>J J. A. Fergusson ★★★★★</p> <p>Teri helped us de-clutter and down size from 4,000 sq ft to 2,000 sq ft. We appreciated very much that she removed and delivered all the items we wanted to donate on a daily basis and she was very helpful in selling on-line those items we wanted to sell. We would use her again. She was very knowledgeable on the value of the items we wanted to sell.</p> <p>6 months ago</p>	<p>K Kathy Curtis-Johnson ★★★★★</p> <p>Teri helped me conceptualize the tasks ahead of me for moving out of state. My family had lived in the same house for 25 years and there was lots to do in a short time frame. I was working full time and it was just me doing the work. With her guidance I made a list of things which needed doing then we split the list into what she could do versus me. I was especially concerned about some antique chairs that I wasn't taking and which no longer had a market value close to what I paid for them so long ago. She used her contacts which allowed me to donate them to my favorite charity. I certainly didn't have time to make that happen. She's very responsive to calls and checked in with me if she hadn't heard from me in a week or so. I highly recommend her help in moving.</p> <p>a year ago</p>
<p>N N.K. Anderson</p>	<p>L Lynn Miller ★★★★★</p> <p>Teri was wonderful! It is always hard to go through a deceased family member's belongings, it is particularly difficult when it was a tragic death. Teri was able to provide assurance that everything of importance or emotional significance would be found. It was a relief to have her clear eyes do the sorting for us! I highly recommend her.</p> <p>a year ago</p>	<p>H Heather Edgren ★★★★★</p> <p>Teri is amazing. After my husband had a catastrophic accident 2500 miles from home, I was left with packing up and selling our home of 22 years. Teri's sensitive approach got me through the process of sorting what to sell, what to donate, and what to let go. I couldn't have done it without her. Thank you, Teri!</p> <p>a year ago</p>	<p>H Howie Hilliker ★★★★★</p>



Questions?

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**DECLUTTERING
 SELLING
 PACKING**